



Development Manager

This is an exciting opportunity that comes with an excellent package DOE.

Based: Sale, Cheshire (Free onsite parking and excellent public transport links surrounding).

Hours: Full-time, Monday to Friday (Hybrid working week, minimum two days-a-week in the office).

About ICES: Established in 1969, the Chartered Institution of Civil Engineering Surveyors (ICES) is an internationally recognised qualifying body and charity established to regulate, educate and train surveyors working within civil engineering and the wider built environment are recruiting a for a new development manager.

Responsibilities include:

- Working to recruit new members through a range of initiatives including Approved Development schemes, apprenticeships and other outreach work with universities, colleges, schools and trailblazer groups.
- Establishing and prioritising companies with business potential
- Launching new membership schemes to potential and existing businesses
- Strategic oversight of membership schemes and business activities
- Measuring and monitoring the progress and success of membership schemes
- Attending exhibitions and events
- Providing membership advice and liaison
- Developing links and relationships with businesses, increasing the overall profile of the business
- Developing and maintaining a bank of resources for use by members and prospective members
- Attending and contributing to several ICES core committees

Essentials:

- Evidence of a sound knowledge and understanding of the UK education system
- Experience of developing productive and sustainable business relationships
- Success in a role that has required a high level of social interaction

Desirables:

- Experience of working in a membership-based organisation
- Experience of working in the not-for-profit sector
- Experience of working in the education sector

For more details and a list of competitive company benefits, call Simon Hamlyn, CICES CEO, on 07927 132 964 or email simon.hamlyn@cices.org.